



Press Release

MakoRabco Welcomes Industry Veteran Jim Brock as New Sales Manager for the Mid-Central Territory

Carlsbad, CA, February 6, 2025

MakoRabco, the leading name in self-storage design and construction, proudly announces the appointment of Jim Brock as Regional Sales Manager for our Mid-Central territory, overseeing Indiana, Ohio, Kentucky, Virginia, and West Virginia.

With a distinguished career spanning over three decades in commercial construction, Jim brings extensive expertise and leadership to his new role at MakoRabco. He began his career as an installer and later became the owner of a successful commercial contracting firm. Following the sale of his business, he transitioned into sales within the commercial building products sector, specializing in Pre-Engineered Metal Buildings (PEMB) and self-storage solutions since 2000. Jim's wealth of experience includes notable tenures with industry giants such as American Buildings, MBCI, Kingspan, and most recently, Metallic Building Systems.

"Jim's hands-on experience in commercial construction, from installation to business ownership, gives him a unique perspective that our clients will value," said Angie Guerin, Executive Vice President at MakoRabco. "His deep knowledge of PEMBs, strong customer relationships, and ability to tailor solutions for self-storage developers make him an outstanding addition. We are excited for him to help expand our presence in the Mid-Central region and provide the level of expertise and service MakoRabco is known for."

Outside of his professional accomplishments, Jim values family deeply, celebrating 30 years of marriage to his wife Lydia. They are proud parents to a son, Stevie, and recently embraced the joy of grandparenthood with the arrival of their first grandchild, Luca.

In his new role, Jim Brock will continue to uphold MakoRabco's commitment to excellence, innovation, and customer satisfaction, further solidifying the company's position as a leader in self-storage construction across the United States. To contact Jim, head over to the [MakoRabco website](#), or [his LinkedIn profile](#).

About MakoRabco

MakoRabco is a nationwide company that specializes in the design, supply, and installation of Self Storage Buildings. With over 50+ years of combined industry experience, MakoRabco has expertly served the storage industry through the successful construction of more than 4,000 facilities including single story, multi-story, climate controlled, enclosed boat & RV, canopy, and multi-level conversion projects across the country. For more information, visit <https://www.makorabco.com>.

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