



## Press Release

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# MakoRabco Announces New Doors and Hallways Division

Carlsbad, CA, July 10, 2023

MakoRabco, the award-winning, nationwide leader in designing, supplying, and installing self-storage facilities, is proud to announce a new doors and hallways division. This new division will help streamline the design and build process. Additionally, through its long-standing relationship with Janus International, MakoRabco can bring Janus doors straight from the factory to new self-storage facility projects.

Leading the new doors and hallways division is Hans Matthey who brings with him years of knowledge and experience in the self storage industry. After majoring in Construction Engineering Management at Oregon State University, Hans embarked on a career path with a commercial general contracting company, eventually leading him to the self storage industry. After gaining valuable experience, he transitioned to Janus International as the Northwestern US sales representative, where he dedicated several years honing his expertise. As of January 2023, after a successful tenure with Janus, he seized the opportunity to contribute to the

growth of MakoRabco by assuming a leadership role in spearheading the development of the company's doors and hallways division.

This new doors and hallways division at MakoRabco exists thanks to a strong partnership with Janus International. This agreement with Janus will help streamline the building process through MakoRabco, keeping the quoting and design for the doors in house, and still getting the best quality doors for the projects.

What does this mean for the customer? The MakoRabco customer can obtain the highly sought after Janus doors with all the design, estimates, and procurement going through MakoRabco. This alignment between two industry leaders will be of great benefit to the customers, enabling projects to be completed faster and facilities opened sooner.

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### **About MakoRabco**

MakoRabco is the nationally recognized leader in designing, supplying, and installing self-storage facilities. At MakoRabco we believe our success is attributed to one key element: our relationships with our customers. We have found that when customers build with us, they stay with us. Whether a first-time builder or an established entity looking to expand a self-storage portfolio, collaborating with MakoRabco gives you an edge at every stage of the process, from conceptualization and design to sourcing and construction.

The bedrock of MakoRabco is summed up in these four words: our passion = your success.

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