



## Press Release

# MakoRabco Joins Trachte Building Systems, Strengthening Their Position in the Self-Storage Industry

Carlsbad, CA, March 25, 2025

MakoRabco, a leading provider of self-storage design and construction, has joined Trachte Building Systems, a national leader in self-storage building and manufacturing solutions. This strategic acquisition combines two industry leaders and creates one of the strongest, vertically integrated, end-to-end self-storage construction organizations in the industry. This alignment of respected brands, products, and services presents a unique opportunity that will benefit both customers and employees.

“This partnership combines MakoRabco’s renowned customer service and high-end design expertise with Trachte’s deep roots in self-storage design, construction, and manufacturing excellence, creating a strong value proposition for contractors and developers nationwide. Together, we are a stronger, more competitive organization that will offer our clients even greater value,” says MakoRabco CEO, Jim Reinhart.

Angie Guerin, Executive Vice President, MakoRabco shares, “I’m excited to work hand-in-hand with Trachte’s executive team to bring enhanced solutions to our valued clients. This acquisition partnership allows us to take what we do best and push it even further, ensuring we continue to deliver the highest level of service and innovation in the industry.”

**Individual Brands with Access to Manufacturing** – MakoRabco will continue to operate under its existing brand with the current leadership team, employees, and established locations. With over 100 years of manufacturing experience, Trachte Building Systems will

provide MakoRabco access to roll-up doors and self-storage building packages. Behind the scenes, both companies will share best practices and resources to drive innovation to serve the next generation of customer needs. This approach will maintain the unique value each brand offers while capturing operational synergies.

Brad Relford, President and CEO of Trachte Building Systems adds, “MakoRabco has built an outstanding reputation for delivering complex design solutions with a construction management-driven approach. We have long admired their ability to execute intricate projects while maintaining a high level of service to their clients. Trachte’s manufacturing capabilities and resources will enhance and strengthen our combined ability to serve the self-storage industry.”

---

---

## About MakoRabco

**MakoRabco**, a leading national provider of self-storage design and construction services, is known for delivering customized, high-quality building solutions across the United States. Formed through the merger of two well-established brands—Mako Steel, LLC (established in 1993) and Rabco Solutions (established in 1989)—MakoRabco has been serving the storage market as a merged brand since 2019. The company brings decades of industry experience and a strong reputation for excellence in construction management. MakoRabco specializes in the design, engineering, and installation of self-storage facilities and pre-engineered metal buildings, and has been recognized with multiple industry awards for its service and innovation. Now operating as a wholly owned subsidiary of Trachte Building Systems, MakoRabco continues to expand its capabilities and commitment to quality, safety, and client success.

MakoRabco operates from offices in California and Florida.

Visit [www.makorabco.com](http://www.makorabco.com) for details.

### Media Contact

Sarah Swingler

Email: [sswingler@makorabco.com](mailto:sswingler@makorabco.com)

---

## About Trachte Building Systems

Founded in 1901, Trachte Building Systems is an employee-owned company specializing in metal prefabricated buildings for self-storage, steel curtain doors, refurbishment services, and public safety training systems. With vertically integrated capabilities—Design, Manufacture, and Erect—Trachte delivers high-quality, customized solutions. Trachte is headquartered in Sun Prairie, Wisconsin, and operates two manufacturing locations in Sun Prairie, WI, and Vernon, AL.

Visit [www.trachte.com](http://www.trachte.com) for details.

### Media Contact

Robyn Ogden

Email: [rogden@trachte.com](mailto:rogden@trachte.com)

---

---